

# Business Relationship Management Professional (BRMP®) Training

**Category:** Business Skills | **Vendor:** Leadership & Professional Development

**Duration:** 24.00 hours (3 days)

**19.5 CPD Hours**

**Rating:** ★ 4.6 (5,878 reviews)

## Course Information

**Delivery Format:** Instructor Led - Online

## Course Overview

The Business Relationship Management Professional (BRMP) training and certification course will provide you with a foundational understanding of business relationship management (BRM). This course provides the why business relationship management is critical to your organization and what a BRM does to add value to your organization. This interactive course includes discussions and real-life exercises that will provide you with the opportunity to apply the learning to your unique organizational situations and allow you to show immediate value in your Business Relationship Management (BRM) role, as well as prepare you for the BRMP Certification exam. Exam fee included in the cost of the course

## About This Course

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## **Who Should Attend**

Anyone who recognizes the importance of relationships and measuring value in their organization, as well as those who are currently in or interested in the business relationship management capability or role.

# Learning Outcomes

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## **Upon successful completion of this course, participants will be able to:**

What business relationship management (BRM) is and the value it provides to an organization. The need for an organization to move beyond traditional goals focused on profits and products to encompassing a relationship-centered approach that maximizes value. The importance of integrating business relationship management into every facet of the organization. The importance of educating the organization about developing Business Relationship Management (BRM) capability to evolve culture, build partnerships, drive value, and satisfy purpose. How to apply BRM to the organization's triple bottom line of people, purpose, and planet. The basic knowledge, skills, and mindsets of the BRM role. The core BRM approaches, tools, and templates used to achieve results. The value and impact the BRM capability has on an organization.

## Additional Course Details

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Nexus Humans Business Relationship Management Professional (BRMP®) Training training program is a workshop that presents an invigorating mix of sessions, lessons, and masterclasses meticulously crafted to propel your learning expedition forward.

This immersive bootcamp-style experience boasts interactive lectures, hands-on labs, and collaborative hackathons, all strategically designed to fortify fundamental concepts.

Guided by seasoned coaches, each session offers priceless insights and practical skills crucial for honing your expertise. Whether you're stepping into the realm of professional skills or a seasoned professional, this comprehensive course ensures you're equipped with the knowledge and prowess necessary for success.

While we feel this is the best course for the Business Relationship Management Professional (BRMP®) Training course and one of our Top 10 we encourage you to read the course outline to make sure it is the right content for you.

Additionally, private sessions, closed classes or dedicated events are available both live online and at our training centres in Dublin and London, as well as at your offices anywhere in the UK, Ireland or across EMEA.

# Frequently Asked Questions

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## **Q: What delivery options are available for Business Relationship Management Professional (BRMP®) Training?**

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
  - Traditional Instructor-Led Classroom Training (ILT)
  - On-site delivery at your offices anywhere in United Kingdom
  - Private dedicated courses customized for your team
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## **Q: How many CPD hours does this course provide?**

The 3-day Business Relationship Management Professional (BRMP®) Training course provides up to 19.5 CPD hours of structured learning. CPD certificates can be provided upon request.

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## **Q: What is the duration of the Business Relationship Management Professional (BRMP®) Training training?**

The training takes place over 3 day(s), with each day lasting approximately 24.00 hours including breaks for lunch and refreshments.

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## **Q: Do you provide corporate training for Business Relationship Management Professional (BRMP®) Training?**

Yes, we provide corporate training, dedicated training, and closed classes for Business Relationship Management Professional (BRMP®) Training. Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

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## Q: Why choose Nexus Human for Business Relationship Management Professional (BRMP®) Training?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

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## Q: Are there any discount codes available?

Yes! Use discount code **PENPALS** when booking your Business Relationship Management Professional (BRMP®) Training training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

# Nexus Human

## Professional Training & Development

 Email: [info@nexushuman.com](mailto:info@nexushuman.com)

 Website: [www.nexushuman.com](http://www.nexushuman.com)

 Phone: +353 1 XXX XXXX (Ireland) | +44 20 XXXX XXXX (UK)